

## **A LA COMISIÓN NACIONAL DEL MERCADO DE VALORES**

Fluidra, S.A. ("**Fluidra**"), en cumplimiento de lo dispuesto en el artículo 228 del Texto Refundido de la Ley del Mercado de Valores aprobado por el Real Decreto Legislativo 4/2015, de 23 de octubre, hace público el siguiente

### **HECHO RELEVANTE**

al que se adjunta la Declaración Pre-cierre sobre la Evolución del Negocio (*Pre-close Trading Statement*) de Fluidra correspondiente al ejercicio anual 2017.

En Sabadell, a 20 de febrero de 2018

## **Fluidra's sales grow by 10% reaching 781M€, outperforming Strategic Plan goals**

*(Pre-close Trading Statement)*

- **Sales have increased by 9.6% in 2017 reaching €781 million versus €713 million of previous year**
- **All the geographies have evolved well in 2017. Europe has grown near double digit once adjusted for divestitures and currency. Within Asia & Australia, South Asia has performed extremely well helped by Commercial Pool development. Within Rest of the World great performance of South & Central America, and North America.**

Fluidra, a multinational group listed on the Spanish Stock Exchange devoted to the development of applications for the sustainable use of water for Pool & Wellness, has successfully increased sales reaching the target previously established in the 2018 Strategic Plan.

Adjusted for exchange rates, sales growth in 2017 reached 10.2%. And adjusted for the perimeter of consolidation and exchange rates, sales grew by 9.9%.

Spain has grown by 9.1% once you adjust for divestiture of ATH which was executed in the first quarter of 2017, as well as Calplas which was sold in the fourth quarter of 2016. Growth came both from the professional as well as from mass market.

In Southern Europe, once adjusted for perimeter changes, growth was 10.7% associated to the acquisitions of SIBO in the Netherlands and Piscine Laghetto in Italy.

In Central and Northern Europe, growth has been helped by the SIBO acquisition and the impact of the company in this geographies, adjusting for it and the currency effect, growth was 3.1%. Excellent results in Eastern Europe, with a 21% growth once adjusted for currency with great results in Croatia, Czech Republic and Russia.

In Asia and Australia, South East Asia has had great results on the back of commercial pool business.

In Rest of the World performance has been excellent in Latin America and North America, with a weaker performance in Africa and other regions.

€ in Millions	FY17	FY16	% Growth	% of total sales
Spain	152.4	153.2	-0.5%	19.5%
South Europe - Rest	191.0	164.6	16.0%	24.4%
Central & Northern Europe	118.5	109.1	8.6%	15.2%
Eastern Europe	40.7	32.3	25.8%	5.2%
Asia & Australia	152.2	139.7	8.9%	19.5%
Rest of the World	126.8	114.3	10.9%	16.2%
<b>TOTAL SALES</b>	<b>781.4</b>	<b>713.3</b>	<b>9.6%</b>	<b>100.0%</b>

These figures reiterate our strategy focusing on Pool & Wellness, and the good evolution of all the geographies reinforce our confidence in our future.

Commenting on Fluidra's sales performance Eloi Planes, Executive Chairman & CEO, said:

*"We finish another year of great sales growth in all geographies, and we have achieved our sales target 1.5 years in advance. With these figures, we expect to be on the high range of our EBITDA Guidance (FY 2017: €103 million – €106 million)."*

### **About Fluidra**

Fluidra is a Spanish listed multinational group devoted to the pool and wellness sector, with a focus on developing leading products and applications for the commercial and residential pool markets. The company operates via subsidiaries in 45 countries and under the leading brands of AstralPool®, Cepex®, CTX Professional® and Gre®. To learn more about Fluidra, please visit [www.fluidra.com](http://www.fluidra.com).

### **Disclaimer**

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The assumptions, information and forecasts contained herein do not guarantee future results and are exposed to risks and uncertainties; actual results may differ significantly from those used in the assumptions and forecasts for various reasons.

The information contained in this document may contain statements regarding future intentions, expectations or projections. All statements, other than those based on historical facts, are forward - looking statements, including, without limitation, those regarding our financial position, business strategy, management

plans and objectives for future operations. Such forward -looking statements are affected, as such, by risks and uncertainties, which could mean that what actually happens does not correspond to them.

These risks include, amongst others, seasonal fluctuations that may change demand, industry competition, economic and legal conditions, and restrictions on free trade and/or political instability in the markets where the Fluidra Group operates or in those countries where the Group's products are manufactured or distributed. The Fluidra Group makes no commitment to issue updates or revisions concerning the forward -looking statements included in this financial information or concerning the expectations, events, conditions or circumstances on which these forward -looking statements are based.

In any event, the Fluidra Group provides information on these and other factors that may affect the Company's forward -looking statements, business and financial results in documents filed with the Spanish National Securities Market Commission. We invite all interested persons or entities to consult these documents.